

GSTIN NO:	19ABBCS5489G1ZV
MSME UAM NO.	WB10D0019241
START UP INDIA	DIPP60018
NSIC GPEC NO.	NSIC/GP/SKO/2020/0044096



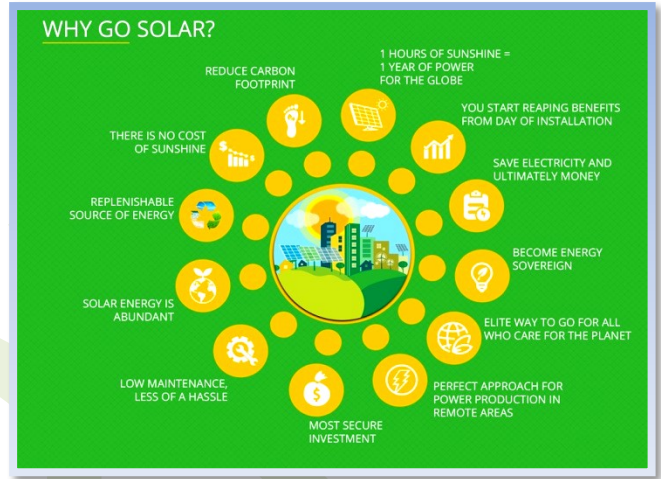
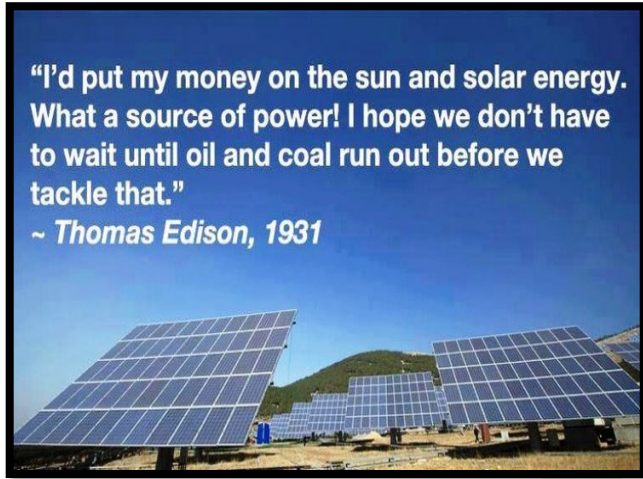
SARN Solar Solution Private Limited

CONTACT NUMBER: -9432689034 / 7003792405
 What's App No.: 9432689034 / 7980181480
 WEBSITE: www.sarnsolar.in
 Mail ID: sarnsolar@gmail.com / contact@sarnsolar.in

** [SARN: "Sensitive Awareness through Revolution Network"] **

Date: 04/06/2023

PROPOSAL FOR OFF-GRID/ HYBRID SPV ROOFTOP POWER SYSTEM



Presented by:

Mr. Rakesh Naskar

Director

SARN Solar Solution Private Limited

Presently involve in Research work
 School of Energy Studies
 Jadavpur University
 Ex-Assistant professor (11+yrs Experience)



Kind Attention:

Subject: Offer for off grid Solar PV SYSTEM (10)

Dear Sir/Madam,

With reference to our discussion, we concluded that as per the approximate Electrical load, we will provide a suitable system at your premises. Therefore, after accounting for cost-effectiveness and studying the average minimum power requirement per hour; the balance of power would automatically be drawn from the existing Electricity Connection without any disruption. We submit our Proposal for the Supply, Installation, Testing, and Commissioning of a suitable Off-Grid SPV Power System.

Here Various Sample Project Value enlisted and Exact value will be determined after final survey which limited by 5% +/- tolerance on Existing value.

Remember Connected load across Inverter Should be less than 20% of Inverter Rating.

(Ex, 1000VA Inverter means maximum load 800 Watt may connect)

Load uses day time solar and night time battery with proper design and independent on Existing Grid Means Your House, Your Power

Office Address:

"SWAPNA NEER" Apartment, 1st Floor, R.N.C Road; Subhasgram. West Bengal, Kolkata-700147 (Follow GPS)

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(OFF GRID *1* KW SYSTEMS)

OFF-GRID SOLAR SYSTEM 1KW SYSTEM QUOTATIONS:

S.N	Item (System Parameters)	Basic Price (Rs. /-)	Applicable GST (Rs. /-)	Total Amount (Rs. /-)
1.	<p>i) Solar Panels: 1 KW (330/335 WATT *03 NOS.) Supply and Installation of solar PV Poly Modules [Make: UTL/ Vikram / Waree] 335 Watt Panels](All World Top Brands) [Rs.33/- per watt] POLY-335 Watt MRP:16415 /-</p> <p>ii) Solar hybrid Inverter: MPPT Supply and Installation of 1KVA Off-Grid Inverter corresponding IEC Standard Gamma+ Solar PCU 112 [Rs.12/- per watt] MRP: 16189/-</p> <p>iii) Balance of System (BOS): Earthing kits, AC& DC cables, Main LT cable, cable trays, conduit pipes, tie, lugs, branch connector, MC4 Connector, Lightning Arrestor, Mounting structures & Fastener nut, SS Nut as per requirement. [Rs.13/- per watt]</p> <p>iv) Battery: 12 V, 200 Ah Lead Acid Solar Tubular Battery (Warranty-5 yrs.) – 1 Nos. [Make-UTL/ EXIDE] UST 1560/ UST 2060 [MRP:21706 / 34033] [Rs.23/- per watt]</p>	81,000/- (81/- per watt)	<p>HSN CODE: 85 (GST 12%)</p> 	90,720/-
2.	<p>EPC & I&C (Engineering, Procurement & Commissioning): Design, Supply, Installation, Testing, and Commissioning of Project Civil and mechanical & Electrical works (Basic Offer Rate)</p>	6,000/- (6/- per watt)		6,720/-
Project Cost Exclude GST				87,000/-
Taxes; GST Amount				10,440/-
Project Cost Include GST				97,440 /-
Transportation Cost on actual basis or at fixed value after final site survey				
Total Project Equipment's Cost for OFF GRID Solar System (Exclusive of taxes, and duties) (Round of Figure :)				87,000/-
Total Project equipment's Cost for OFF GRID Solar System IN WORDS (Exclusive of taxes &, duties)			Eighty-Seven Thousand Only.	
<p>Bank A/c Holder Name: SARN SOLAR SOLUTION PRIVATE LIMITED Bank Account: 10230002422625 IFSC: BDBL0001028</p>				

Payment Schedule:

Terms	The sequence of Payment in %
Advance along with the issuing of a work order for the Supply of BOS	50 %
After Starting work at the site within two days.	30%
*After completion of installation and commissioning (Within 3 days)	20 %
	TOTAL

*After 7 days from the commissioning date, 1 % will be Extra charge per day on the Balance due payment including GST With Legal Act.

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(OFF GRID *2* KW SYSTEMS)

OFF-GRID SOLAR SYSTEM 2KW SYSTEM QUOTATIONS:

S.N	Item (System Parameters)	Basic Price (Rs. /-)	Applicable GST (Rs. /-)	Total Amount (Rs. /-)
1.	<p>i) Solar Panels: 2 KW (330/335 WATT *06 NOS.) Supply and Installation of solar PV Poly Modules [Make: UTL/ Vikram / Waree] 335 Watt Panels](All World Top Brands) [Rs.32/- per watt] POLY-335 Watt MRP:16415 /-</p> <p>ii) Solar hybrid Inverter: MPPT Supply and Installation of 2 KVA Off-Grid Inverter corresponding IEC Standard Gamma+ Solar PCU 2600 [Rs.9/- per watt] MRP:22060/-</p> <p>iii) Balance of System (BOS): Earthing kits, AC& DC cables, Main LT cable, cable trays, conduit pipes, tie, lugs, branch connector, MC4 Connector, Lightening Arrestor, Mounting structures & Fastener nut, SS Nut as per requirement. [Rs.13/- per watt]</p> <p>iv) Battery: 12 V, 200 Ah Lead Acid Solar Tubular Battery (Warranty-5 yrs) – 2 Nos. [Make-UTL/ EXIDE] UST 1560/ UST 2060 [MRP:21706 / 34033] [Rs.23/- per watt]</p>	1,54,000/- (77/- per watt)	<p>HSN CODE: 85 (GST 12%)</p> 	1,72,480/-
2.	EPC & I&C (Engineering, Procurement & Commissioning): Design, Supply, Installation, Testing and Commissioning of Project Civil and mechanical & Electrical works	14,000/- (7/- per watt)		15,680/-
Project Cost Exclude GST				1,68,000/-
Taxes; GST Amount				20,160/-
Project Cost Include GST				1,88,160 /-
Transportation Cost on actual basis or at fixed value after final site survey				
Total Project Equipment's Cost for OFF GRID Solar System (Exclusive of taxes, and duties) (Round of Figure :)				1,68,000/-
Total Project equipment's Cost for OFF GRID Solar System IN WORDS (Exclusive of taxes &, duties)			One Lakhs Sixty-Eight Thousand Only.	
Bank A/c Holder Name: SARN SOLAR SOLUTION PRIVATE LIMITED Bank Account: 10230002422625 IFSC: BDBL0001028				

Payment Schedule:

Terms	The sequence of Payment in %
Advance along with the issuing of a work order for the Supply of BOS	50 %
After Starting work at the site within two days.	30%
*After completion of installation and commissioning (Within 3 days)	20 %
	TOTAL

*After 7 days from the commissioning date, 1 % will be Extra charge per day on the Balance due payment including GST With Legal Act.

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(OFF GRID *3* KW SYSTEMS)

OFF-GRID SOLAR SYSTEM 3KW HYBRID SYSTEM QUOTATIONS:

S.N	Item (System Parameters)	Basic Price (Rs. /-)	Applicable GST (Rs. /-)	Total Amount (Rs. /-)
1.	i) Solar Panels: 3 KW (330/335 WATT *09 NOS.) Supply and Installation of solar PV Poly Modules [Make: UTL/ Vikram / Havells] 335 Watt Panels] (All World Top Brands) [Rs.31/- per watt] POLY-335 Watt MRP:16415 /- ii) Solar hybrid Inverter: MPPT Supply and Installation of 3KVA 1Ø Off-Grid Inverter corresponding IEC Standard [Rs.9/- per watt] MRP: 37500/- iii) Balance of System (BOS): Earthing kits, AC& DC cables, Main LT cable, cable trays, conduit pipes, tie, lugs, branch connector, MC4 Connector, Lightening Arrestor, Mounting structures & Fastener nut, SS Nut as per requirement. [Rs.13/- per watt] iv) Battery: 12 V, 150 Ah Lead Acid Solar Tubular Battery (Warranty-5 yrs) – 3 Nos. [Make-UTL/ EXIDE] UST 1560/ UST 2060 [MRP:21706 / 34033] [Rs.14/- per watt]	2,01,000/- (67/- per watt)	HSN CODE: 85 (GST 12%) 	2,25,120/-
2.	EPC & I&C (Engineering, Procurement & Commissioning): Design, Supply, Installation, Testing, and Commissioning of Project Civil and mechanical & Electrical works	19,500/- (6.5/- per watt)		23,010/-
Project Cost Exclude GST				2,20,500/-
Taxes; GST Amount				27,630/-
Project Cost Include GST				2,48,130 /-
Transportation Cost on actual basis or at fixed value after final site survey				
Total Project Equipment's Cost for OFF GRID Solar System (Exclusive of taxes, and duties) (Round of Figure :)				2,17,500/-
Total Project equipment's Cost for OFF GRID Solar System IN WORDS (Exclusive of taxes &, duties)			Tow Lacs Seventeen Thousand Five Hundred Only.	
Bank A/c Holder Name: SARN SOLAR SOLUTION PRIVATE LIMITED Bank Account: 10230002422625 IFSC: BDBL0001028				

Payment Schedule:

Terms	The sequence of Payment in %
Advance along with the issuing of a work order for the Supply of BOS	50 %
After Starting work at the site within two days.	30%
*After completion of installation and commissioning (Within 3 days)	20 %
	TOTAL

*After 7 days from the commissioning date, 1 % will be Extra charge per day on the Balance due payment including GST With Legal Act.

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(OFF GRID *5* KW SYSTEMS 1Ø)

OFF-GRID SOLAR SYSTEM 5KW HYBRID SYSTEM QUOTATIONS:

S.N	Item (System Parameters)	Basic Price (Rs. /-)	Applicable GST (Rs. /-)	Total Amount (Rs. /-)
1.	<p>i) Solar Panels: 5 KW (330/335 WATT *15 NOS.) Supply and Installation of solar PV Poly Modules [Make: UTL/ Vikram / Waree] 335 Watt Panels](All World Top Brands) [Rs.30/- per watt] POLY-335 Watt MRP:16415 /-</p> <p>ii) Solar hybrid Inverter: MPPT Supply and Installation of 5KVA 1Ø Off-Grid Inverter corresponding IEC Standard [Rs.8/- per watt] MRP: 46189/-</p> <p>iii) Balance of System (BOS): Earthing kits, AC& DC cables, Main LT cable, cable trays, conduit pipes, tie, lugs, branch connector, MC4 Connector, Lightning Arrestor, Mounting structures & Fastener nut, SS Nut as per requirement. [Rs.13/- per watt]</p> <p>iv) Battery: 12 V, 150 Ah Lead Acid Solar Tubular Battery (Warranty-5 yrs) – 4 Nos. [Make-UTL/ EXIDE] UST 1560/ UST 2060 [MRP:21706 / 34033] [Rs.14/- per watt]</p>	3,25,000/- (65/- per watt)	<p>HSN CODE: 85 (GST 12%)</p> 	3,64,000/-
2.	EPC & I&C (Engineering, Procurement & Commissioning): Design, Supply, Installation, Testing, and Commissioning of Project Civil and mechanical & Electrical works	25,000/- (5/- per watt)		28,000/-
Project Cost Exclude GST				3,50,000/-
Taxes; GST Amount				42,000/-
Project Cost Include GST				3,92,000 /-
Transportation Cost on actual basis or at fixed value after final site survey				
Total Project Equipment's Cost for OFF GRID Solar System (Exclusive of taxes, and duties) (Round of Figure :)				3,50,000/-
Total Project equipment's Cost for OFF GRID Solar System IN WORDS (Exclusive of taxes &, duties)				Three Lacs Fifty Thousand Only.
<p>Bank A/c Holder Name: SARN SOLAR SOLUTION PRIVATE LIMITED Bank Account: 10230002422625 IFSC: BDBL0001028</p>				

Payment Schedule:

Terms	The sequence of Payment in %
Advance along with the issuing of a work order for the Supply of BOS	50 %
After Starting work at the site within two days.	30%
*After completion of installation and commissioning (Within 3 days)	20 %
	TOTAL

*After 7 days from the commissioning date, 1 % will be Extra charge per day on the Balance due payment including GST With Legal Act.

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Technical Specifications for Hybrid Rooftop power plant

Sr No	Item	Specifications	Make
1.	Modules- Poly/ Mono-crystalline	335 / 535/540Wp including module interconnection MC4 Connectors (Indian Make with RFID TAG)	Adani/UTL/Vikram
2.	Off Grid-tie Inverter	Off Grid-tie Hybrid Solar Inverters	UTL/ Havells / Smarten
3.	BOS Components		
	Multi-strand Cable for AC Side	04/ 06 Sq. MM TUV approved Type 1, Solar Cable for DC side	Polycab/Havells/Mescab
		MC4 Connectors suitable for 4 sq.mm Cable (Male & Female)	Multi-Contact
		Solar LT panels with generation meter and MCCB for isolation	Siemens/L&T
4.	Module mounting Structures	Module Mounting Structure on RCC rooftops – Hot Dip Galvanized (85 Micron)	Standard
5.	Grounding And Security System	Treated Earth Pits 50mm dia *30 m Cu Bonded Earth Rods with back fill compound.	Micro sense / Innove
		Lightning Arrestor-ESE or Conventional type with Earth Pit	Micro sense / Innove
		GI Strip (25 x 3 mm) for Plant Earthling	Reputed / SIGMA
6.	Cable Trays and Accessories	Cable Tray of required sizes	MNRE Approved
		Cable glands, lugs, ferruls etc	Reputed
		HDPE/ PVC pipes	Reputed
7.	Fire Fighting System	Danger Board	Reputed
		Fire Extinguishers Equipment's	Reputed

Confirm to that our system as per latest condition of IEC equivalent BIS standard as specified below-

BOS Item Component	Standard of Description	Standard Number
Power Condition	Efficiency Measurements	IED 61683
Inverters	Environment Testing	IEC 60068 2 (6,21,27,30,75,78)
Charge Controller	Design Qualification	IEC 62093
MPPT units	Environment Testing	IEC 60068 2 (6,21,27,30,75,78)
Cables	Central Test and Measuring Method PVC Insulation cables for Working Voltage up to and Including 1100 v UV resistant for outdoor insulation	IEC 60189 IS 694/IS 1554 IS/IEC 69947
Switches /Circuit	General Requirements Connector safety	IS/IEC 60947 Part I,II,III
Breakers/Connectors		EN 50521
Junction Box/Enclosures	General	IP 65 (for Outdoor) IP 21 (For indoor) IEC 62208
SPV system	Design PV stand –alone System design Verification	IEC 62124

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General Terms & Conditions:

1. Warranty Terms:

Solar Panel: Performance output warranty – 25yrs.

Battery: 5Yrs

Solar Inverter: Warranty for any manufacturing defect - 2 years. (On site)

System Installation: Workmanship Warranty - 2 years

Other Balance of material: Warranty as by manufacturer and as per approved guidelines.

2. Other Terms and conditions: Quotation validity: Two weeks from the date of proposal.

Our Offer Includes:

- Design, Engineering, Procurement, supply, commissioning & testing of complete system.
- Supply and repairing of existing system with new auto clean system Installation.
- Cables. All DC cables will be UV from string to CB and then XLPE AI armored.
- Earthing kits lightning protection device –copper plate with neutral earthing, CI pipe for body earthing, array grid earthing.

The foundation and structures considered in our offer at present are based on certain generic assumptions

- Technical parameters like wind speed and seismic zone.
- Mandatory electrical equipment spares are considered. (no module spares, but inverters spares considered)

Client's Scope

- 1. Provision of permission to work on site for I&C.
- 2. Provision of one living room with basic amenities at the factory premises for efficient flow of work and timely execution
- 3. Guidance/ arrangement of food facilities for Engineer & Labours during the erection stage
(Food expenses paid by State University COLABORATED certified COMPANY SARN Solar)
- 4. Space for the installation and commissioning of electrical panels
- 5. Provision of NOC for installation and other paperwork for application
- 6. Facilities to be arranged by Buyer:
 - a) Electricity - Power shall be arranged by the Owner at its own cost i.e.
Required at the time of Project Installation.
 - b) Water - Water arrangements will be done by the Owner with suitable storage arrangement if auto clean integrated at extra cost..

Warranty does not cover

- 1. Damage, deterioration or malfunction resulting from:
 - 1.1. Accident, misuse, neglect, fire, water, lightning, or other acts of nature, unauthorized product modification, or failure to follow instructions supplied with the product.
 - 1.2. Damage resulting from faulty planning and / or installation of the entire system.
 - 1.3. Repair or attempted repair by anyone not authorized by producer.
 - 1.4. Damage to or loss of any programs, data or removable storage media.
 - 1.5. Software or data loss occurring during repair or replacement.
 - 1.6. Any damage of the product due to shipment.
 - 1.7. Removal or installation of the product.
 - 1.8. Causes external to the product, such as electric power fluctuations or failure or insufficient ventilation
 - 1.9. Use of supplies or parts not meeting producer's specifications.



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- 1.10. Normal wear and tear.
- 1.11. Any other cause which does not relate to a product defect.
- 1.12. Damage caused by static (non-moving) images displayed for lengthy periods of time (also referred to as "burn-in").
- 1.13. Damage to, or abuse of, the coating on the surface of the display.
- 2. Removal, installation, and set-up service charges.
- 3.1. Damage to other property caused by any defects in the product, damages based upon inconvenience, loss of use of the product, loss of time, loss of profits, loss of business opportunity, loss of goodwill, interference with business relationships, or other commercial loss, even if advised of the possibility of such damages.
- 3.2. Any other damages, whether incidental, consequential or otherwise.
- 3.3. Any claim against the customer by any other party or by natural hazards never entertains by SARN Solar.

Duration of the work (DEPENDS ON SYSTEM)

- **Schedule:** Completion within *25* Days from the firm work order and conformity to payment terms (which later)

Other Terms and Conditions:

- Bank / Other charges: All bank / other charges outside Kolkata will be on the account of the buyers.
- This quotation will be valid till two weeks from the date of proposal. Place of Loading: Kolkata, West Bengal, India.
- Delivery: - Ex-Stock.
- Insurance: - No insurance will be paid by the seller. If buyer wants to make the transit insurance then buyer can make it on his own by using original invoice before dispatch of the material.
- Freight charges from the warehouse of the supplier to the buyer's site shall be paid by the buyer on actual.
- Net meter/Net Billing liasoning as per Govt. rule at Client's scope but assist with SARN solar (If Applicable).

WEIGHT:

- Weight of Each Modules Approx: 23 kg
- Weight of Structures & Foundations: 40 kg per KW
- Total Load on Ground/ Roof: _____kg's approx.



Few Sample Projects of SARN Solar Solution Pvt. Ltd. :



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Q. Why Client's first preference will be SARN Solar Solution Pvt Ltd., no other company?

1. We are doing project in collaboration with West Bengal State University Renewable Energy Department. University Professor will visit so many times upto commissioning then that project will certify at university letter head as project Certified by concerned state university.
 2. Four highly experienced Professors are advisor, director and governing body member of this company to make awareness program for sustainable future and also through execution by project to reduce carbon emissions & global warming.
 3. All associate software we are applying to provide best optimized system which highly need academic background.
 4. No headache from client's dimension after work order till the project execution.
- Total responsibility up to net metering of SARN Solar
5. Three years free maintenance support
 6. No hidden cost like all other companies due to huge net meter charge & approval process.

So,
Just trust us...
SARN Solar can assure u,
Gain better than your expectations...

From Company's documentation end...

Company start up India registered

•ISO Certified..

••MSME registered...

•••Trade LICENCE

••••Valid GST, current Account, IEC registered..

•••••PF ESI registered company

3 yrs cleared PTax , Accounts, Audit everything updated.

GEM NSIC, MSME smart hub registered

WB tender online registered Company

MCA portal updated all ROC documents till date

These are company profile point of view

Company has completed Jadavpur university (JU) tender works JU Enlisted Vendor. Also working In collaboration With IIT Roorkee, IIT KGP,

We have already executed following Projects:

- 1) 80 kw at Jain college Cossipore
- 2) 10 kw at Jogomaya college, Bhawanipur
- 3) 10 kw hybrid at Asian export, Narendrapur
- 4) 6 kw On-Grid at Sri Avani Complex (26th Floor Rooftop), Ballygunj Phari
- 5) 5 kw on one complex common meter completed and one on-going.
- 6) 50kw at a school.
- 7) We are working on a few solar drinking Water projects and Solar Street lights under Government projects.

Company has completed more than 200 kw On-Grid Solar Projects so far and 2 Projects of 300 Kw are in pipeline.

So,
Just think for next generation.. Just try to reduce carbon emissions, try to do for society then
SARN Solar always with you....

Trust us,

Then, Gain batter than your Expectation.....

We request you to trust us that we have proposed you with the best of the best products at the best possible cost. Our vision is to spread this awareness about the benefits of clean & green energy. Please feel free to contact us in case of any further clarification/ query.
Thanking You

Yours Truly,
From,

SARN SOLAR SOLUTION PVT. LTD.
Rakesh Naskar
Director

Mr. Rakesh Naskar
(Mob: 9432689034)

Director

SARN Solar Solution Private Limited



**Your trust
is our
responsibility.**



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